

Exhibit A

Annual Budget for Fiscal Year 2020–21

This budget lists Wikimedia DC's planned revenues and expenses for the 2020–21 fiscal year, which begins on October 1, 2020 and ends on September 30, 2021. The associated programs and objectives are discussed in the Annual Plan for Fiscal Year 2020–21, which is available at [https://wikimediadc.org/wiki/Annual_plan_\(2020–2021\)](https://wikimediadc.org/wiki/Annual_plan_(2020–2021)).

Summary

Cash flow		
Cash at start of fiscal year		
Unrestricted cash	\$10,000.00	<i>Estimate based on fiscal-year-to-date spending.</i>
Restricted cash	\$5,000.00	<i>Estimate based on fiscal-year-to-date spending, net of anticipated payables and refunds; includes grant funds administered under fiscal sponsorship agreements.</i>
Total cash at start of fiscal year	\$15,000.00	
Cash at end of fiscal year		
Unrestricted cash	\$4,885.00	
Restricted cash	\$5,000.00	
Total cash at end of fiscal year	\$9,685.00	
Revenue		
Restricted revenue	\$0.00	
Unrestricted revenue	\$68,000.00	<i>A detailed list of unrestricted revenues is provided below.</i>
Total revenue	\$68,000.00	
Expenses		
Program expenses	\$67,115.00	<i>A detailed list of program expenses is provided below.</i>
Administrative expenses	\$6,200.00	<i>A detailed list of administrative expenses is provided below.</i>
Total expenses	\$73,315.00	

Revenue

Restricted revenue		
Total restricted revenue	\$0.00	
Unrestricted revenue		
Individual donations	\$65,000.00	<i>Significant individual donations in excess of \$2,500 per donor per year.</i>
Member dues and donations	\$2,500.00	<i>Membership dues and associated donations not exceeding \$2,500 per member per year.</i>

Corporate donations	\$250.00	
Affiliate programs	\$250.00	<i>Donations received via AmazonSmile and Nonprofits on Facebook.</i>
Total unrestricted revenue	\$68,000.00	

Expenses

Program costs

Institutional partnership

Staff and contractors	\$67,115.00	<i>Wages and fringe costs for one full-time staff position, the Institutional Partnerships Manager.</i>
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Total institutional partnership costs	\$67,115.00	
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Total program costs	\$67,115.00	
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Administrative costs

Finance

Accounting software	\$840.00	<i>QuickBooks Online subscription.</i>
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Payroll service	\$540.00	<i>Gusto payroll service.</i>
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Transaction fees	\$100.00	<i>PayPal and bank wire fees.</i>
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Total finance costs	\$1,480.00	
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Insurance	\$2,000.00	<i>Directors and officers, general liability, and worker's compensation insurance.</i>
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Legal

Filing fees	\$550.00	<i>Corporate registration, licensing, and registered agent fees.</i>
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Total legal costs	\$550.00	
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Mailing and postage

Mail service	\$720.00	<i>Mail delivery service at Cove.</i>
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Postage	\$240.00	<i>Postage costs for one set of ballot mailings and one set of announcements.</i>
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PO box	\$140.00	<i>Rental fees for PO box; located at PO Box 9822, Washington, DC 20016.</i>
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Total mailing costs	\$1,120.00	
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Meetings

Annual meeting	\$200.00	<i>Award and incidental costs for one meeting.</i>
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Total meeting costs	\$200.00	
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Technology	\$850.00	<i>Hosting, Meetup.com subscription, domain name registrations.</i>
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Total administrative costs	\$6,200.00	
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